

Bruchou hires partner from Bulló

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Argentina's Bruchou, Fernández Madero & Lombardi has strengthened its corporate practice, adding its first partner since implementing a major corporate governance shake-up.



The firm's latest addition, Pablo Falabella, 40, joined on 28 May, after three years as partner at Bulló Abogados. Falabella focuses his practice on M&A deals, acquisition financings and restructuring cases. The hire takes the total partner count at Bruchou to 26.

Enrique Bruchou, the firm's chairman, says Falabella is the first partner hire since the firm adopted a new remuneration structure and corporate governance design at the end of 2017. "As a consequence of the firm's restructuring we have seen two partners leave during the process, but we are also seeing a large number of partners and senior lawyers showing interest in continuing their career with us," adds Bruchou. The firm [hired](#) a trade partner last year, María Laura Bacigalupo.

The new corporate structure has three pillars: governance through a representative and democratic body, whereby partners elect members on a two-year basis through a secret and egalitarian vote; a compensation system meant to encourage collaboration among partners; and corporate values that all members of the firm must respect.

Falabella says the firm's new corporate governance system encouraged him to join Bruchou. "Once I heard Bruchou had reconfigured its capital structure and adopted new corporate governance rules in its partnership, which makes it essentially the same as a US

law firm, I immediately reached out,” he explains. Falabella practised at Weil, Gotshal & Manges LLP in New York between 2007 and 2013.

Latin Layer contacted Bulló Abogados for comment, but the firm did not reply prior to publication. According to its website, it currently has 15 partners and offers a range of legal services.

[Argentine Latin Lawyer 250](#) firms have made six partner hires so far in 2018, which compares to seven during the same period last year. In 2017, energy and administrative law were the main practice areas targeted, whereas 2018 has seen a wider spread of disciplines to date. A slight preference for corporate and M&A know-how is discernible.

Partner hires in Argentina in 2018

Month	Law firm	Partner	Practice area	Previous firm or company
January	Alfaro Abogados	Hernan Celorrio and Ignacio Celorrio	Mining and Administrative law	Quevedo Abogados
January	Mitrani Caballero Ojam & Ruiz Moreno	Cristian Krüger	Corporate	Pérez Alati, Grondona, Benites & Arntsen
February	Pérez Alati, Grondona, Benites & Arntsen	Francisco Romano	Energy	Chevron Latin American business unit
February	Beccar Varela	Daniel Antonio Seoane	Insurance and reinsurance	Suramericana
May	Bruchou, Fernández Madero & Lombardi	Pablo Falabella	Corporate and M&A	Bulló Abogados